

SBA'S PROGRAMS AND SERVICES

**Certifications and
Surety Bond Guarantees**

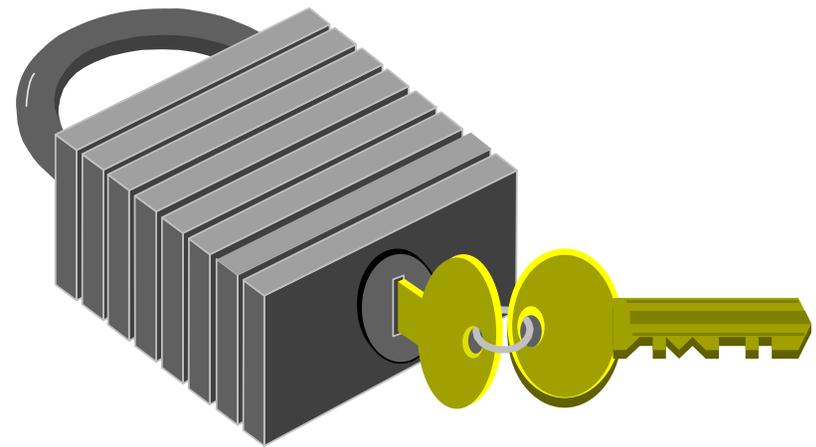
SBA's Mission and Purpose

- **Aid**
- **Counsel**
- **Assist**
- **Protect the interests of concerns**
- **Support**
- **Champion small businesses**



8(a) BUSINESS DEVELOPMENT PROGRAM

- 13 CFR 124



PRIMARY FOCUS

- **BUSINESS DEVELOPMENT**
 - **Management & Technical Assistance**
 - **Executive Education Program**
 - **Seminars/Workshops**
 - **Counseling**
 - **Annual Meetings**

ELIGIBILITY REQUIREMENTS

- **Owned and Controlled By Socially Disadvantaged U.S. Citizens**
 - **Presumed Groups (African Americans, Hispanic Americans, Asian Pacific Americans, Subcontinent Asian Americans, Native Americans)**
 - **Others who establish individual social disadvantage based upon preponderance of evidence**

ELIGIBILITY CONT'D

- **Owned and Controlled by Economically Disadvantaged U.S. Citizens**
 - **Socially Disadvantaged Persons whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities**
 - **Net Worth may not exceed \$250,000**

ELIGIBILITY CONT'D

- **At least 51% unconditionally owned by disadvantaged individuals**
- **Unconditional control by disadvantaged individuals**
- **Daily managed by disadvantaged individuals**
- **Potential for Success**
- **Small Business**

8(a) Application Process

- **Requires Central Contractor Registration – WWW.CCR.GOV**
- **Requires GLS – General Login System – [HTTPS://eweb.sba.gov/gls](https://eweb.sba.gov/gls)**
 - **Request SBA User ID**
 - **Request Access to 8(a)/SDB Application**

8(a) WORKSHOP MONTHLY

2ND WEDNESDAY OF EACH MONTH

U.S. Small Business Administration

One Canal Place Office Tower

365 Canal Street, Suite 2820

New Orleans, LA 70130

504-589-6688

Small Disadvantaged Business

- **SELF CERTIFICATION**
- **Owned and Controlled By Socially Disadvantaged U.S. Citizens**
 - **Presumed Groups (African Americans, Hispanic Americans, Asian Pacific Americans, Subcontinent Asian Americans, Native Americans)**
 - **Others who establish individual social disadvantage based upon preponderance of evidence**

SDB ELIGIBILITY CONT'D

- **Owned and Controlled by Economically Disadvantaged U.S. Citizens**
 - **Socially Disadvantaged Persons whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities**
 - **Net Worth may not exceed \$750,000**

HUBZONE PROGRAM

**EMPOWERMENT
CONTRACTING
PROGRAM**

DEFINITIONS

- **HUBZone – Historically Underutilized Business Zone located:**
 - **within one or more qualified census tracts**
 - **qualified non-metropolitan counties, or**
 - **Federally recognized Indian reservation**

ELIGIBILITY REQUIREMENTS

HUBZone Small Business Concern

- **Small business**
- **At least 51% unconditionally and directly owned & controlled by U.S. Citizens**
- **Principal office located in HUBZone**
- **At least 35% of employees reside in a HUBZone**

CERTIFICATION

- Register in WWW.CCR.GOV
- Submit electronic application
- Certify will attempt to maintain employee percentage
- SBA requests supporting documents
- SBA certifies and adds business to HUBZone list
- Program Reviews & Recertification

HOW TO APPLY

- WWW.SBA.GOV/HUBZONE
- Requires GLS – General Login System –
[HTTPS://eweb.sba.gov/gls](https://eweb.sba.gov/gls)
 - Request SBA User ID
 - Request Access to HubZone Application

SBA SURETY BOND GUARANTEE

U.S. Small Business Administration



Your Small Business Resource

What Contractors Need To Know About Bonding

SBA's Role

- SBA provides –
Bid Bond
Payment Bond
Performance Bond
- Gives sureties an incentive to provide bonding
- Strengthens contractors ability
- Increases access to contracting opportunities
- SBA assumes percentage of loss

SBA's Role Cont'd

- Guarantee bonds for contracts up to \$5.0 Million
- Reimburse surety for losses incurred
- Prior Approval Program – SBA Guarantees 90% of losses on bonds up to \$100,000 on bonds to certified 8(a) and SDB firms; 80% on all other bonds
- Preferred Surety Bond (PSB) – 70% Guarantee

SBA Surety Bond Guarantee Program

- Agent reviews application, recommend to surety company for approval
- Package sent to SBA/SBG Area Office for evaluation
- SBA issues guarantee to surety company
- Surety company must be certified by U.S. Treasury
- Designed for smaller, less experienced firms

Contractor's Eligibility Requirements

- Small business
- Independently owned and operated
- Possess good reputation
- Not debarred or suspended
- No default on previously SBA guaranteed bonds
- U.S. Citizen or registered legal alien
- Ensure satisfactory performance of contract
- Contract cannot exceed \$5.0 Million
- Must apply for a specific bond

SBA
YOUR SMALL BUSINESS RESOURCE

THANK YOU!

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